

# Local Market Update for September 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92103

Hillcrest, Mission Hills

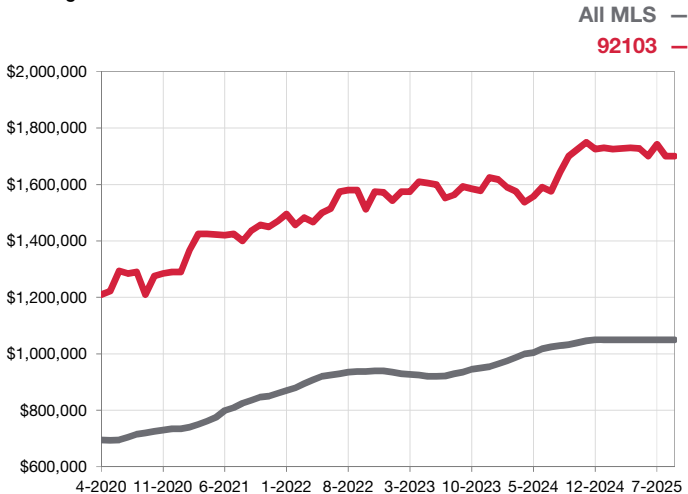
Detached	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
<b>Key Metrics</b>						
New Listings	24	24	0.0%	133	196	+ 47.4%
Pending Sales	15	10	- 33.3%	100	118	+ 18.0%
Closed Sales	11	11	0.0%	86	116	+ 34.9%
Median Sales Price*	\$1,775,000	\$2,150,000	+ 21.1%	\$1,727,944	\$1,737,500	+ 0.6%
Percent of Original List Price Received*	92.2%	93.3%	+ 1.2%	96.6%	94.7%	- 2.0%
Days on Market Until Sale	53	52	- 1.9%	30	42	+ 40.0%
Inventory of Homes for Sale	30	39	+ 30.0%	--	--	--
Months Supply of Inventory	3.0	3.2	+ 6.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
<b>Key Metrics</b>						
New Listings	26	27	+ 3.8%	204	296	+ 45.1%
Pending Sales	18	15	- 16.7%	158	174	+ 10.1%
Closed Sales	14	16	+ 14.3%	157	169	+ 7.6%
Median Sales Price*	\$682,500	\$744,500	+ 9.1%	\$775,000	\$799,950	+ 3.2%
Percent of Original List Price Received*	97.7%	96.1%	- 1.6%	98.3%	97.0%	- 1.3%
Days on Market Until Sale	21	43	+ 104.8%	25	40	+ 60.0%
Inventory of Homes for Sale	48	52	+ 8.3%	--	--	--
Months Supply of Inventory	2.8	2.7	- 3.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

