

# Local Market Update for October 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92103

Hillcrest, Mission Hills

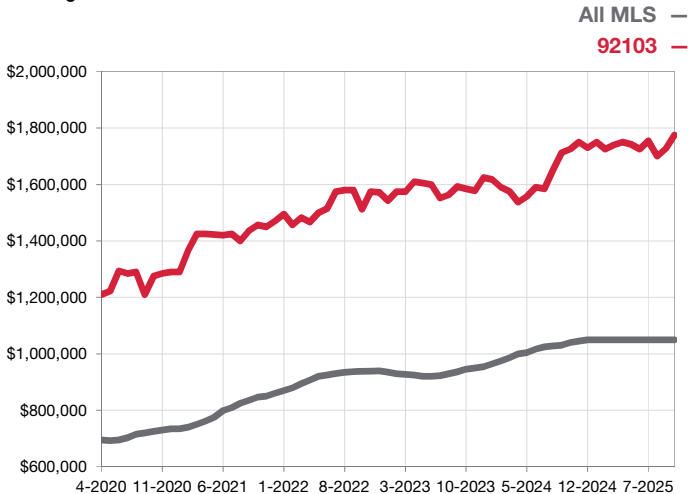
Detached	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
<b>Key Metrics</b>						
New Listings	18	18	0.0%	182	214	+ 17.6%
Pending Sales	13	12	- 7.7%	112	129	+ 15.2%
Closed Sales	15	7	- 53.3%	100	123	+ 23.0%
Median Sales Price*	\$1,600,000	\$1,900,000	+ 18.8%	\$1,725,444	\$1,775,000	+ 2.9%
Percent of Original List Price Received*	99.3%	94.9%	- 4.4%	97.1%	94.7%	- 2.5%
Days on Market Until Sale	40	32	- 20.0%	31	41	+ 32.3%
Inventory of Homes for Sale	31	32	+ 3.2%	--	--	--
Months Supply of Inventory	3.0	2.7	- 10.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
<b>Key Metrics</b>						
New Listings	32	18	- 43.8%	302	315	+ 4.3%
Pending Sales	22	8	- 63.6%	180	182	+ 1.1%
Closed Sales	18	16	- 11.1%	175	186	+ 6.3%
Median Sales Price*	\$727,500	\$787,000	+ 8.2%	\$772,470	\$799,900	+ 3.6%
Percent of Original List Price Received*	95.4%	96.6%	+ 1.3%	98.0%	96.9%	- 1.1%
Days on Market Until Sale	29	55	+ 89.7%	26	42	+ 61.5%
Inventory of Homes for Sale	57	44	- 22.8%	--	--	--
Months Supply of Inventory	3.3	2.5	- 24.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

