

# Local Market Update for July 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92103

Hillcrest, Mission Hills

### Detached

Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	23	16	- 30.4%	142	155	+ 9.2%
Pending Sales	11	7	- 36.4%	71	94	+ 32.4%
Closed Sales	10	15	+ 50.0%	64	94	+ 46.9%
Median Sales Price*	\$1,292,500	\$1,612,500	+ 24.8%	\$1,671,750	\$1,650,000	- 1.3%
Percent of Original List Price Received*	94.5%	89.3%	- 5.5%	97.0%	94.8%	- 2.3%
Days on Market Until Sale	35	49	+ 40.0%	28	36	+ 28.6%
Inventory of Homes for Sale	42	44	+ 4.8%	--	--	--
Months Supply of Inventory	4.8	3.5	- 27.1%	--	--	--

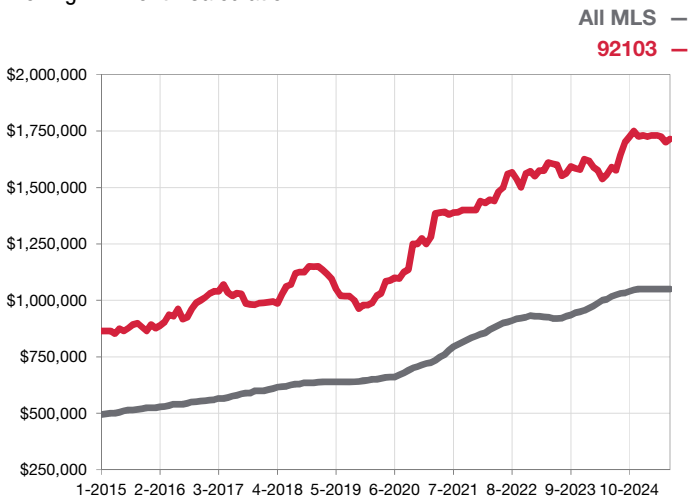
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Attached

Key Metrics	July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	31	34	+ 9.7%	222	248	+ 11.7%
Pending Sales	17	16	- 5.9%	125	138	+ 10.4%
Closed Sales	15	15	0.0%	120	135	+ 12.5%
Median Sales Price*	\$910,000	\$825,000	- 9.3%	\$791,000	\$805,000	+ 1.8%
Percent of Original List Price Received*	98.8%	94.7%	- 4.1%	98.7%	97.3%	- 1.4%
Days on Market Until Sale	24	46	+ 91.7%	23	40	+ 73.9%
Inventory of Homes for Sale	56	69	+ 23.2%	--	--	--
Months Supply of Inventory	3.4	3.7	+ 8.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

