

# Local Market Update for May 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92103

Hillcrest, Mission Hills

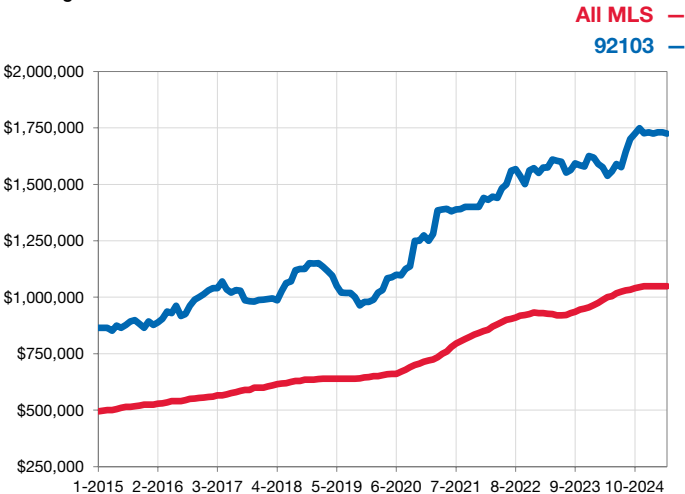
Detached	May			Year to Date		
	2024	2025	Percent Change	Thru 5-2024	Thru 5-2025	Percent Change
<b>Key Metrics</b>						
New Listings	22	24	+ 9.1%	97	112	+ 15.5%
Pending Sales	16	17	+ 6.3%	51	71	+ 39.2%
Closed Sales	11	13	+ 18.2%	38	66	+ 73.7%
Median Sales Price*	\$1,750,000	\$1,552,500	- 11.3%	\$1,525,000	\$1,605,000	+ 5.2%
Percent of Original List Price Received*	99.3%	96.8%	- 2.5%	98.2%	95.6%	- 2.6%
Days on Market Until Sale	21	19	- 9.5%	26	35	+ 34.6%
Inventory of Homes for Sale	36	45	+ 25.0%	--	--	--
Months Supply of Inventory	4.2	3.6	- 14.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	May			Year to Date		
	2024	2025	Percent Change	Thru 5-2024	Thru 5-2025	Percent Change
<b>Key Metrics</b>						
New Listings	40	27	- 32.5%	158	179	+ 13.3%
Pending Sales	22	17	- 22.7%	91	103	+ 13.2%
Closed Sales	12	21	+ 75.0%	82	101	+ 23.2%
Median Sales Price*	\$852,500	\$799,000	- 6.3%	\$800,000	\$805,000	+ 0.6%
Percent of Original List Price Received*	97.9%	98.1%	+ 0.2%	98.5%	97.7%	- 0.8%
Days on Market Until Sale	21	22	+ 4.8%	25	39	+ 56.0%
Inventory of Homes for Sale	48	67	+ 39.6%	--	--	--
Months Supply of Inventory	2.8	3.6	+ 28.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

