

Local Market Update for January 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92103

Hillcrest, Mission Hills

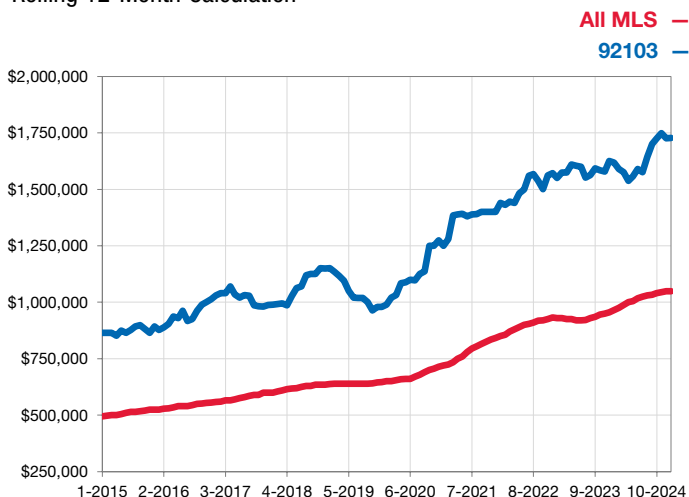
Single Family	January			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 1-2024	Thru 1-2025	Percent Change
New Listings	11	17	+ 54.5%	11	17	+ 54.5%
Pending Sales	4	16	+ 300.0%	4	16	+ 300.0%
Closed Sales	2	13	+ 550.0%	2	13	+ 550.0%
Median Sales Price*	\$1,330,000	\$1,695,000	+ 27.4%	\$1,330,000	\$1,695,000	+ 27.4%
Percent of Original List Price Received*	88.6%	97.3%	+ 9.8%	88.6%	97.3%	+ 9.8%
Days on Market Until Sale	51	37	- 27.5%	51	37	- 27.5%
Inventory of Homes for Sale	19	23	+ 21.1%	--	--	--
Months Supply of Inventory	2.1	2.0	- 4.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 1-2024	Thru 1-2025	Percent Change
New Listings	27	35	+ 29.6%	27	35	+ 29.6%
Pending Sales	14	25	+ 78.6%	14	25	+ 78.6%
Closed Sales	15	18	+ 20.0%	15	18	+ 20.0%
Median Sales Price*	\$763,325	\$815,000	+ 6.8%	\$763,325	\$815,000	+ 6.8%
Percent of Original List Price Received*	95.2%	99.7%	+ 4.7%	95.2%	99.7%	+ 4.7%
Days on Market Until Sale	34	36	+ 5.9%	34	36	+ 5.9%
Inventory of Homes for Sale	32	44	+ 37.5%	--	--	--
Months Supply of Inventory	1.9	2.4	+ 26.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

